

**ANN ARBOR AREA BOARD OF REALTORS®
MLS SALES REPORT**

	Jul-06		YTD-06		Jul-07		YTD-07	
<u>LISTINGS:</u>								
Vacant		200		1,067		130		945
Commercial		46		321		38		271
Farm		1		17		1		12
Income		43		345		32		261
Residential		1,072		7,738		1,008		7,474
Condo		259		1,721		219		1,839
Bus Op		4		66		10		43
Total:		1,625		11,275		1,438		10,845
<u>SALES/AVG MKT DAYS:</u>								
Vacant	13	138	117	118	8	193	68	124
Commercial	8	150	55	229	5	222	43	165
Farm	0	0	2	52	0	0	1	14
Income	9	113	69	86	5	22	33	63
Residential	375	67	2,001	78	342	64	1,730	97
Condo	99	128	487	94	79	81	397	87
Bus Op	0	0	5	258	0	0	3	143
Total Sales:		504		2,736		439		2,275
<u>VOLUME:</u>								
Vacant	\$	1,903,100	\$	14,212,996	\$	1,278,000	\$	11,871,850
Commercial	\$	2,789,898	\$	15,540,307	\$	1,569,450	\$	15,324,087
Farm	\$	-	\$	1,723,000	\$	-	\$	273,000
Income	\$	1,410,000	\$	16,250,806	\$	1,852,000	\$	12,646,950
Residential	\$	97,662,805	\$	532,625,654	\$	90,426,060	\$	430,277,602
Condo	\$	16,201,539	\$	88,804,500	\$	15,174,650	\$	75,627,206
Bus Op	\$	-	\$	1,334,000	\$	-	\$	144,500
Total	\$	119,967,342	\$	670,491,263	\$	110,300,160	\$	546,165,195
SAS		100		682		121		655
SAS Fall Thru's		47		304		60		360
Withdrawals		546		3,232		733		4,006
<u>MEDIAN SALES PRICES:</u>								
Vacant	\$	68,700	\$	86,000	\$	105,000	\$	85,300
Commercial	\$	89,500	\$	96,208	\$	141,950	\$	141,600
Farm	\$	-	\$	861,500	\$	-	\$	273,000
Income	\$	101,500	\$	201,000	\$	487,500	\$	200,000
Residential	\$	218,950	\$	225,000	\$	222,350	\$	214,000
Condo	\$	157,755	\$	166,000	\$	159,900	\$	159,900
Bus Op	\$	-	\$	1,334,000	\$	-	\$	20,000
<u>RESIDENTIAL AVG:</u>								
AVERAGE List Price	\$	268,140	\$	274,984	\$	270,870	\$	261,020
AVERAGE Sale Price	\$	260,434	\$	266,180	\$	264,404	\$	248,715
% Sold > List Price		16%		14%		5%		9%
% Sold @ List Price		10%		13%		9%		10%

New Construction YTD: 89 Sold /\$29,903,702 Dollar Volume /\$339,815 Average Sold Price /110 Days on Mkt.